

# Gobbi Wright Enterprises

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## Residential Real Estate **CONSULTING**



# About Mike & Joel:

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- **Investor Agents**
- **Owned Real Property**
- **Managed**
- **Lending**
- **Specialized in REOs  
and long term rentals**



# Purpose + Investor Situation:

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## **Consulting Direction:**

- **What**
- **Why**
- **When**
- **How**
- **Where**
- **Who**

# WHAT DO YOU WANT IN REAL ESTATE?

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Build – Grow

Consolidate – Simplify

Transition



# WHY DO YOU WANT TO DO THAT?

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## Cash Flow

## Build Wealth

- Retirement
- College for Kids
- Life Style
- Support Family
- Charitable Giving

# WHEN?

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Right Now

10 Years

20+ Years

# HOW TO GET IT DONE?

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Property Type

Market Cycle

Neighborhood Condition

Property Condition



# WHERE TO DO IT?

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Market Area

Price Range

Expenses

Political Winds





# WHO?

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Quality Professionals

Experience

Honest and Ethical



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**Our Focus is**  
**Long Term Strategic Real Estate Investing...**

**Not,**  
Short Term Tactical Investments.



# QUESTIONS

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*Copies of slides at GobbiWright.com*



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